Date- 16th September, 2019

Clarification to queries raised by Bidders for Medical Equipment of ALS Ambulance, Tender Document No. 004 dated, August 14, 2019.

AEON Medical:

Page No. of RFP/Corrigendum /Replies to Queries	Medical Equipment Item	RFP Clause	Pre-bid Queries	Reply to Query with Corrigendum No 1	RECONSIDERATION REQUEST	Amendment (Modification, Addition) to the RFP
			d) The devices with USFDA must be specifically approved for pre-hospital transport and mere portable and / or transport application won't suffice as acceptable.	Refer to Corrigendum	Kindly clearly restate that. "Devices with USFDA must be clearly stated for pre-hospital usage and in such cases any other certification like EN-1789 / 60601-1-12 won't be required."	No change

4 of Corrigendum No 1				(I) a. Technical evaluation of the items tendered will be done by a Technical Committee constituted by the Service Provider and the Purchaser. The Technical evaluation criteria is as given below: the qualifying marks will be 60 %	Request deletion because such criteria has no precedence in an equipment purchase. The pre-qualification criteria followed by the compliance with the technical specification should be the sole criteria for the bidders to qualify for the financial bid opening. How can a technically non-compliant bid securing 60% in these areas would qualify for financial bid opening and in such a case of the bidder is found to be lowest qualifying bidder, how does it help of the bidder has a device which is technically non complaint?	No change
7 of Corrigendum No 1	Oxygen Cylinder "B" Type			total capacity of 165 ltrs	Request specifying the water capacity as 1.2L to avid ambiguity because B type cylinder is known to be 5L water capacity with usage gas up to 750L and is not classified under portable category.	B type Oxygen cylinder with 5L water capacity

7 of Corrigendum No 1	Oxygen Cylinder “B” Type			Mounted with pressure reducer and flow-meter provision	Request specifying that the device must be European CE / USFDA certified as of medical grade.	No change
9 of Corrigendum No 1	Collapsible Chair Cum Trolley Stretcher			Stand for automatic loading stretcher with locking facility for quick fixing system with handle to mount the stand in very position on the stretcher.	Kindly clarify or provide an image?	Stand is basically the stretcher fixing device EN 1789 & AIS 125 certified
9 of Corrigendum No 1	Collapsible Chair Cum Trolley Stretcher			EN 1789 and AIS 125 certified	Request specifying “OR” because once a device is AIS-125 certified as per the national standard it need not be certified for EN-1789 anymore.	No change
13 of Corrigendum No 1	Oxygen Cylinder "J" type			The capacity should be of 5000 to 6000 litres (5 to 6 M3)	Request clarifying if this is D-type cylinder with 46L water capacity which gives approx. 6000L usable gas.	D type with 46 L water capacity
13 of Corrigendum No 1	Oxygen Cylinder "J" type			A pressure regulator capable of reducing the pressure to appropriate level	Request specifying that the device must be European CE / USFDA certified as of medical grade.	Deleted

13 of Corrigendum No 1	Hand Held battery operated Pulse Oxymeter				Kindly clarify if this should be handheld or fingertip type?	Hand Held
14 of RFP		8. Payment Terms: 100% payment will be made by the Service Provider to the vendor on delivery,	We request a) Payment terms as i) 50% advance payment along with the order. ii) 40% against delivery and iii) Balance 10% within two weeks of delivery or installation and commissioning whichever is earlier b) Inclusion of inland letter of credit payable in INR as a mode pf payment with the same terms of payment as per the tender.	No change	Kindly put an outer time line for the release of payment because after submission of performance security and supply of the devices any delay on account of inspection, installation and commissioning is not attributed to successful bidder. Also, request specifying that the installation and commissioning would be carried out at one central location	No change
19 of RFP	Transport Ventilator			The ventilator should have EN1789 and ISO 60601-1-2 standards for ambulance use	Request specifying "OR" because both are alternate and equivalent standards for pre-hospital usage certification.	No change
19 of RFP	Transport Ventilator	a. Inspiratory time: 0.5 - 2 Sec b. Expiratory time 0.6 -6 Sec.	Request specifying a) If separate control for inspiratory and expiratory time would be mandatory or control of respiratory rate and I:E ratio would	No change	In line with the specification please clarify that as long as one should be able to deliver respiratory ratio of up to 1: 3, the requirement of	Accepted

			be enough to permit compliance? b) Respiratory rate (considering the minimum tidal volume requirement as above request specifying the matching)		inspiratory, expiratory time and flow rate are addressed?	
20 of RFP	Defibrillator	1. Unit should be lightweight compact and portable (not exceeding 6 kg)	Though an ideal weight considering the application requirement for an essential life support device like this and request not to increase the weight to accommodate bulky hospital grade devices. But request clarifying that the specified weight is the weight of the device including batteries. But excluding all the detachable accessories.	Weight not exceeding 8 kg.	Please reconsider in the light of the fact that it is a scientific finding all over the world from the occupational health studies on health workers including paramedic and nurses that it is impossible for anyone to carry a device more than 7 kg. in weight in prehospital care application. Request not to permit higher weight considering the application requirement. Request physically asking the users to lift the presently installed defibrillators in one hand (which is mostly the left hand) from its mounting because permitting higher weight for this essential life-	No change

					saving equipment	
20 of RFP	Defibrillator	a. Should have facility for charging from both 12V DC and 220V AC with battery backup of more than 4 hour	Kindly confirm if both the power supplies should be part of scope of supply or only the 12V DC power supply should be part of scope of supply but the device must have provision to be used with 230V AC power supply using the AC power adapter.	Yes should have both	Kindly reconfirm that this would mean the device should have provision for usage on both the power supply. Because transport grade devices with any certification like EN- 1789 or equivalent directly permits the wall mount to have power supply from the ambulance battery and automatic charging as soon as the device is placed on the mount.	Defib should have 12 V DC battery backup of more than 4 hours, No need for AC power adapter

Rabindra Surgicals:

20 of RFP	Defibrillator				Defibrillator as would be carried in the Ambulance the equipment's should have corresponding EN Standards for vibration & shock which has not made mandatory in amended specification. So Defibrillator for ICU quality standards will be supplied to you & the equipment's will not be fit for ambulance use	No Change

JD Medicare :

19 of RFP	Syringe Pump		Support 5 ml syringe- 5 ml syringe size is more convenient consider paediatric & neonatal patients	2ml to 60ml	Request you to please reconsider to support 5 ml syringe- instead of 2 ml as 5 ml syringe size is more convenient consider paediatric & neonatal patients	5ml - 60ml accepted